



# ALTERNATIVE PAYMENT MODELS

#### **2025 ISSUE BRIEF**

MGMA supports policies that ensure group practices have the choice to move away from fee-for-service and into value-based payment arrangements, such as alternative payment models (APMs). We encourage policies that launch new voluntary APMs for all specialties designed to offer participants appropriate support, incentives, reimbursement, and flexibility.

#### **BACKGROUND**

The *Medicare Access & CHIP Reauthorization Act* (MACRA) was signed into law in 2015 to promote value-based principles. MACRA created two participation options: the Merit-based Incentive Payment System (MIPS) and APMs.

APMs fundamentally change how care is delivered and paid for, requiring participants to be accountable for patient costs and outcomes. To incentivize and reward participation in APMs, MACRA provided a financial bonus for qualifying participants of 5% of previous year Medicare Part B payments for the 2019 through 2022 performance years. The incentive bonus was extended for the 2023 performance year at 3.5% and extended again for the 2024 performance year at 1.88%.

To receive the bonus, in addition to participation in an eligible APM, a clinician must meet qualifying participant (QP) thresholds by receiving a certain percentage of Medicare payments or seeing a certain percentage of Medicare patients through the APM. Without congressional intervention, the bonus expired, and the QP thresholds increased for the 2025 performance year, making it more difficult for APM participants to receive many of the benefits of being in an APM.

#### APM DEVELOPMENT

APMs can be developed by the Center for Medicare & Medicaid Innovation (CMMI) or private sector entities, such as physicians, that submit models for review to the Physician-Focused Payment Model Technical Advisory Committee (PTAC). PTAC evaluates submissions and can recommend them to CMMI for testing.

While PTAC can evaluate and endorse APMs, CMMI is solely responsible for testing and implementing APMs and expanding models that meet cost savings and/or quality goals.

CMMI has yet to implement or test any of the models PTAC has recommended, which undercuts the work of the private sector and misses the opportunity to test and offer more APMs. Despite the development of new APMs in recent years, there are still too few APMs available, leaving certain specialties with no participation options and stymieing progress toward value-based healthcare reform. Many of CMMI's newly developed APMs are also mandatory and require rapid implementation timelines, which creates challenges for participants. Medical groups should not be required to participate in models that are untested and unproven in the marketplace with an unknown value proposition.



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#### WHO BENEFITS FROM APMs?

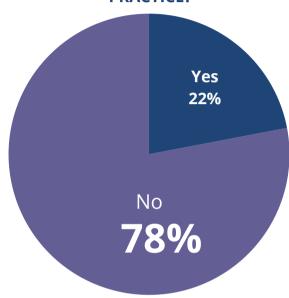
Patients: improved care quality, greater care coordination

**Payers:** enjoy savings generated from more efficient care and better patient outcomes

**Providers:** rewarded for enhancing care quality for their patients and reducing costs

The movement to a reimbursement system focused on value aligns providers' incentives, payers, and patients by paying providers for delivering cost-effective, quality-driven care, and not simply for increasing the volume of services provided. This realignment of priorities resolves mismatches in a fee-for-service payment system, where payers prefer practitioners who deliver care at a lower cost, patients prefer higher quality care, and practitioners are incentivized, from an economic standpoint, to increase the volume of services without necessary regard to quality or patient outcomes.

## **DOES MEDICARE OFFER AN ADVANCED APM THAT IS CLINICALLY RELEVANT TO YOUR** PRACTICE?



Source: MGMA's Annual Regulatory Burden Report

### ADVOCACY PRIORITIES

- Support the development of new, voluntary physician-led APMs that meet the needs of practices of varying types, sizes, and specialties to inherently drive more widespread participation
- **Reinstate the payment bonus for APM participation** beyond the 2026 payment year for at least two years
- Lower the QP thresholds and allow CMS the flexibility to adjust them to ensure the criteria to achieve QP status is not set arbitrarily high
- **Provide support for participants** through upfront investments, resources, and tools
- **Design and implement APMs** that provide sufficient supports for group practice participants, as well as appropriate financial incentives and regulatory flexibilities

With a membership of more than 60,000 medical practice administrators, executives, and leaders, MGMA represents more than 15,000 medical groups in which more than 350,000 physicians practice. These groups range from small private practices in rural areas to large regional and national health systems and cover the full

spectrum of physician specialties and organizational forms.

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