

MANAGEMENT AND STAFF COMPENSATION DATA SET

The MGMA DataDive Management and Staff Compensation platform is a robust data set that compares hourly or salary wages for over 190 positions; displays relationships between payer methods, years of experience, education and credentials to total compensation; and shows data on paid time off (PTO) hours offered. Nearly 200,000 management and staff professionals are represented in the 2025 data set. The MGMA DataDive Management and Staff Compensation platform will enable you to:

- **Attract and retain the highest-quality individuals.**

Evaluate your manager and staff compensation packages to remain competitive and negotiate fair compensation commensurate to individual qualifications and practice goals.

- **Honor fiscal responsibility to the board.**

Ensure that practice administrators' compensation and that of their managers is appropriate and aligned with your fiscal responsibility to your board.

- **Increase employee engagement.**

Offer competitive compensation plans to keep employees engaged.

- **Compare state- and regional-level analysis.**

Build a custom data set that comprises information from your state or surrounding states for a complete look at regional trends.

BENCHMARK CATEGORIES

- Bonus/Incentive
 - Base Compensation
 - Continuing Education Amount Offered (in Dollars)
 - Hourly Rate Compensation
 - Hours Worked per Week
 - Overtime Compensation
 - Retirement Benefits
 - Retirement Benefits as a Percent of Total Compensation
- Total Compensation
 - Total Paid Time Off (in Hours) for Continuing Education
 - Total Paid Time Off (PTO) Offered (in Hours)
 - Total Sick Time Offered (in Hours)
 - Vacation Offered (in Hours)

FILTERS

- Academic Status
 - ACMPE Status
 - All Practices
 - Certified in Position
 - Compensation Method
 - Demographic Classification
 - Exemption Status (Staff positions)
 - Formal Education Level
 - Geographic Section
 - Group Type
 - HHS Region
 - Lead in Position
 - Legal Organization
 - Management Positions
 - Minor Geographic Region
 - Number of FTE Advanced Practice Providers
 - Number of FTE Physicians
- Number of FTE Providers
 - Number of FTE Support Staff
 - Organization Ownership
 - Patient Care Revenue
 - Practice Type
 - Practice was Affiliated with Accountable Care Organization
 - Practice was Federally Qualified Health Center
 - Practice was Patient Centered Medical Home
 - Practice was Rural Health Clinic
 - Primary Shift (Staff positions)
 - Single Specialty Group Type
 - State
 - Support Staff Positions
 - Total Medical Revenue
 - Years of Experience

To learn more, visit mgma.com/ddmanagement or contact us based on your organization type:	
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